



Feidhmeannacht na Seirbhíse Sláinte  
Health Service Executive

# **C & AG Annual Report 2010**

## **HSE Update on Chapter 42 Procurement in the HSE**

# **Procurement in the Health Service Executive**

(Chapter 42 page 559 – 569)

## **Introduction**

**In the sections that follow below we extracted the key conclusion areas and the tables of the chapter. Updates and observations on the findings of the C&AG in this chapter are provided. (Note: The C&AG chapter text is in black with HSE observations and updates in blue).**

Procurement is responsible for strategic sourcing, purchasing, storage and distribution of HSE goods and services to optimise efficiencies and achieve best value for money in the delivery of patient care.

Procurement in HSE is defined to include all of the activities involved between the identification of a requirement for goods or services by a customer right through to their acquisition and in some instances their eventual disposal.

## **Procurement Structure**

Under the Auspices of the Public Service Agreement, Procurement implemented a single National Procurement Structure. This involved migrating from 10 historic procurement organisations to one single national procurement function. All staff engaged in procurement activity across HSE were re-pointed and now report into a National Procurement Structure.

It should be noted that the implementation of the Procurement Operating Model and the value for money/efficiencies achieved have been the subject of independent verification through the National Implementation Group of Croke Park. The outcome of this verification process has been positive.

The National Procurement Model consists of three work streams

- Portfolio & Category Management (Contracting)
- Logistics & Inventory Management
- Communications, Training, Customer Relationship Management & Business Support

Procurement acknowledge and accept the findings of the C & AG's Report Chapter 42.

**Please also see attached to this update on Chapter 42 Briefing update on HSE Procurement together with the following appendices:**

- I. (a) Overview of Framework Agreements in Health Sector Procurement, (b) Summary Table of Framework Agreements (c) Listing of Framework Agreements and***
- II. Extract from Service Level Agreement Section 38 39***
- III. List of Mini Competitions***
- IV. HSE Procurement Business Plan Progress Report on €50m Cost Reduction Target on 2012 Service Plan***
- V. Policy & Procedure on Reporting on Contracts Awarded without a Competitive Process – Department of Finance Circular 40/2002***

## **C&AG Report 2010 – Chapter 42**

### **Framework Agreement (Chapter 42 Para 42.8 – 42.17, pp 561/562)**

#### **Conclusion – Framework Agreements**

The audit noted considerable scope to extend frameworks to other categories of procurement.

At hospital level, there appears to be room for further extension of frameworks to supplies and services where they are not currently utilised. It was noted that supplies and services from 21 of 45 suppliers reviewed would be suitable for framework arrangements. The products which would be suitable ranged from waste disposal and X-ray products to printing and stationery.

At July 2011, the HSE had 52 framework agreements in place. These frameworks fell into the categories outlined in Figure 168. (*Chapter 42 – section 42.12*)

#### **HSE Update - Framework Agreements**

Since the report was published we have increased our Framework Agreements from 52 to 78 across the four major portfolios. The table below illustrates this increase.

**Figure 168 Frameworks by Purchase Category**

<b>Purchase Category</b>	<b>Number in Place</b>	<b>June 2012</b>
Medical Surgical Pharma	4	16
Professional Services ICT and Office	14	26
Hotel Services and Utilities	9	12
Equipment Laboratories and Diagnostics	25	24
	<b>52</b>	<b>78</b>

In addition there are currently 10 framework agreements in progress

Please find attached at **Appendix I (a, b and c)**

- I(a) Overview of Framework Agreements in Health Sector Procurement
  - I(b) Summary Table of Framework Agreements.
  - I(c) Listing of Framework Agreements
- 
- It is important to note that all procurement whether directed by an existing Framework Agreement or contract is governed by EU Procurement Directives and National Financial Regulations and designed to deliver compliance and value for money.
  - Terms & Conditions of Contract have been adjusted to extend the use of HSE Framework Agreements/Contracts to Funded Agencies
  - Service Level Agreements with funded agencies section 38 and 39, are now directed towards the use of HSE Framework Agreements/Contracts. Please find attached at **Appendix II** Extract from Service Level Agreement Section 38 39.
  - A Coding Project commenced in May 2012 to relate all Contract Information to Local Legacy Systems.

- Extensive efforts have been made to create awareness since the report was published to identify and communicate with all relevant stakeholders in relation to Framework Agreements in place.

In regard to overall use of frameworks, it is estimated by the HSE that 97 mini-competitions have taken place to the value of €217 million between May 2008 and July 2011. (*Chapter 42 - section 42.13*)

## **HSE Update – Mini Competitions**

It is important to recognise that Framework Agreements are only one element of HSE's approach to the market. Other approaches include:-

- Invitations to Tender (Local/Regional/National)
- Mini Competitions
- Direct Engagement with Suppliers

Since the report an additional 51 Mini Competitions were undertaken to the value of €154m. Please find attached at **Appendix III** - List of Mini Competitions.

The HSE support and engage with the National Procurement Service (OPW). Frameworks used in this instance are mainly around Energy, Stationery, ICT Consumables, Print Management. In addition to this the HSE has lead out on behalf of the Public Sector for Laboratory Services. This is an example of the HSE's commitment to government reform policy for collaboration across public sector.

### **Conclusion – Procurement – Chapter 42 Pg 563**

There is scope to improve the extent of formal contracting and ensure that contracts are up to date. Only 18 of the 45 contracts reviewed in the two hospitals were covered by a current contract.

As in the case of hospitals, considerable scope exists to use formal contracts and framework agreements in the local health areas.

The Accounting Officer stated that those conclusions are acknowledged by the HSE Procurement Directorate and are key objectives of the HSE's current strategies.

## **HSE Update on Procurement**

During 2010/11, HSE Procurement concentrated efforts on maximising price harmonisation across HSE. The purpose of this exercise was to optimise efficiencies that could be achieved through a single procurement organisation i.e. same price for same product from supplier in all areas. This provided a baseline for the achievement for best value for money in advance of rolling out national contracts. This process reaped immediate price reductions for the organisation which was critical due to the challenging financial environment.

The focus for 2012 and beyond is the implementation of national contracts. To facilitate this, a number of actions have been taken including:-

- Prioritisation of Categories for National/Regional Contracts.
- Development of Category Analysis approach both from an internal customer perspective and external market perspective to ensure that the optimum strategy is adopted in respect of each category of product or service in advance of going to tender.
- Establishment of Specialists Users Groups which are clinically led
- Product Standardisation/Specification Development
- Development of Tender Documentation

Please find attached **Appendix IV** HSE Procurement Business Plan Progress Report on €50m Cost Reduction Target on 2012 Service Plan which outlines the significant programme of work that is currently in progress across the four major portfolios of:-

- Medical Surgical Pharma
- Hotel Services and Utilities
- Professional Services, ICT and Office
- Equipment, Laboratories and Diagnostics

#### **Inventory Management (Chapter 42- Para 42.22 – 42.26, pp 563/564)**

##### **Point of Use Systems in HSE**

The HSE is implementing a Point of Use (POU) stock system at certain sites. The POU model is built on the 'Kan-Ban' system of local bar-coded rolling forward bin systems. These bins are scanned at least on a weekly basis by on-site stores staff and electronic requisitions are produced and processed.

This requires ICT infrastructure and adaptation to replace manual requisitions with automated processes. The HSE estimate that 750 locations would benefit from POU management. By December 2010, a POU system was in place in 146 locations across all four regions. In 2011, 80 other locations are being targeted for implementation.

##### **Conclusion – Inventory Management**

A wide variety of inventory systems are in use across the HSE. Benefits from introducing computerised inventory systems have been identified. However, these benefits must be weighed against the resource implications. A cost benefit analysis should be done to inform the longer term development of inventory management.

#### **HSE Update**

##### **Logistics & Inventory Management and Point of Use**

Currently the HSE is implementing the recommendations of Price Waterhouse Cooper Logistics & Inventory Management Review 2010.

These recommendations were as follows:-

- Consolidation of stores
- Establishment of National Distribution Centre (NDC)
- Roll out of management of stock at Point of Use

The following table outlines the benefits and progress to date:-

Consolidation of Stores	Establishment of NDC	Extension of Point of Use
<p><b>Examples:</b>  Central Pharmacy  Monread Community Stores  Bru Chaoimhin Stores  Monaghan combined Psy Stores and Community  Newcastle Hospital</p> <p><b>Work in Progress(Sample):</b>  St Bridgid's Ballinasloe  St Johns Stores Sligo  St Stephen Cork  Surgical Supplies Store Sligo  General Hospital</p>	<p>Introducing Voice Technology at the National Distribution Centre, Tullamore</p> <p>A workable solution for a National Procurement Financial System for the NDC Tullamore has been identified</p>	<p>At the time of this report there were 146 locations which has now increased to 250 + locations with an additional 80 coming on stream as part of the 2012 programme of work</p> <p><b>HSE Point of Use locations utiltllising Bar Code Technology.</b>  At the end of 2011 there was €40m turnover going to Point of Use (€3m saving per annum). In short to Medium Term it is intended to put €80m in place. Increasing savings per annum to approx €6m (1 WTE/€1.5m turnover/105k saving)</p> <p>e.g. Currently in A&amp;E Limerick saving of €250k per annum</p> <p>In 2011 €760k was invested into shelving to facilitate Kanban</p>

*Note: 1000 physical deliveries per day + 2500 managed direct deliveries per day i.e. 1 million deliveries per annum*

### **Conclusion – Information Systems**

The control and management of procurement arrangements is hampered by the fact that

- ☐ a consolidated view of HSE procurement is not available
- ☐ timely and relevant information to allow for the better management of purchasing is not available to management
- ☐ there is lack of process standardisation
- ☐ processes including updating of permanent details of suppliers are duplicated by virtue of the use of 12 different procurement systems
- ☐ visibility over stock levels and control over ordering is impeded by the absence of a national centralised inventory system. These deficiencies are compounded by the fact that there are over 140 stores in the system and there are non standard approaches to ordering across product lines.

### **HSE Update – Information Systems**

Notwithstanding the above constraints HSE Procurement are currently undertaking the following systems initiatives:

- Introduction of Voice Technology at the National Distribution Centre
- Identification of a workable solution for a National Procurement Financial System for the National Distribution Centre Tullamore
- Continuing to roll out wireless barcode technology at Point of Use
- Implementation of a national Project Equipping System on a central shared service basis enabling the consolidation of requirements for the equipping and commissioning of all Capital Projects
- Exploiting HSE Internal Systems e.g. HSE Intranet, HSE Land
- Utilising Public Sector Etender Portal
- Commenced a Coding Project May 2012 to relate all Contract Information to Local Legacy Systems
- Currently implementing CRM Project for Procurement
- Procurement Activity Database
- Procurement Personnel Staff Database
- Standardisation of Processes and Procedures e.g.
  - Category Analysis (Elearning Training Programme)
  - Instruction to Tender
  - Tender Response Document
  - Terms & Conditions
  - Competition Rules
  - Developed Supplier Charter
  - Competency Framework for Procurement developed in line with implementation of single model to ensure that staff taking on specific roles have the requisite skill set and can be upskilled as appropriate

## Achievement of Savings (Chapter 42- Para 42.35 – 42.41, pp 567)

### Conclusion – Reported Savings

As part of the audit, a review was done to validate the supporting documentation to ensure proper processes were in place and that projected savings were valid. Projected savings of just over €2 million were reviewed. It was found that the recorded notified savings were supported by back up documentation and the savings reported were being realised.

**Figure 169 Reported Procurement Savings 2010**

Activity	Target €m	Achieved €m
Stock Level Reductions	8	18
Savings	54	41
<b>Total</b>	<b>62</b>	<b>59</b>

### HSE Update – Achievement of Savings

Since 2010, HSE Procurement has supported the organisation in achieving cost reductions and better value for money. The table hereunder outlines Procurement cost reductions achieved to date.

Activity	Year	Achieved €m
Procurement Savings Achieved	2010	59
Procurement Savings Achieved	2011	74.04
Procurement Savings Achieved to date	2012	38.76
<b>Total</b>		<b>171.80</b>

As part of the non pay savings plan 2011 Procurement achieved €74m cost reductions.

- HSE Non Pay Expenditure Variance Report 2010 versus 2011 confirms reduction in Expenditure Categories targeted by Procurement in parallel with an increased level of service demand.
- Sample Management Information provided by Suppliers verified cost reductions achieved (Purchase Orders/Sales Invoices).
- The National Implementation Group for The Public Service Agreement (Croke Park) audited and validated HSE Procurement achievements through an independent verification process by Grant Thornton.

This year the HSE continues its focus on cost savings and value for money.

- To support this, Procurement continues to drive efficiencies through cost reduction and have achieved a €38.76m at the time of this report. As referenced earlier in the document **Appendix IV HSE Procurement Business Plan Progress Report on €50m Cost Reduction Target on 2012 Service Plan** details the cost reductions achieved to date.



## **Tracking Conformance with Central Government Rules** (Chapter 42- Para 42.42 – 42.45, pp568)

### **Conclusion – Tracking Conformance with Central Rules**

The HSE needs to put additional procedures in place to capture the full extent to which procurement is conducted without competition and implement the full requirement of the Department of Public Expenditure and Reform Circular 40/2002. This could also position it to improve its procurement outcomes from a value perspective.

### **HSE Update – Tracking Conformance**

Circular 40/2002:

HSE have improved the quality of returns since 2010.

- Procurement have developed a Policy and Procedure which has been communicated to all staff Grade VII's and above on Reporting on Contracts Awarded without a Competitive Process.
- Additional measures have been introduced to improve compliance and in 2012 it has been included as part of the Controls Assurance Statement which is signed by Grade VIII's and above.
- Full compliance is dependent on the roll out of a Financial and Procurement National System (System reporting versus Self Regulation/Declaration)

Please find attached at **Appendix V** the HSE's Policy and Procedure on Reporting on Contracts Awarded without a Competitive Process.

### **Current Status on 40/2002 Report for 2011:**

HSE Procurement is currently in the process of collating, compiling and validating the data received to date from across the system in order to prepare the report on circular 40/2002 for 2011. As soon as this report is completed it will be made available to the C and AG.

# **Appendix I (a, b and c)**

## **HSE Procurement**

***1(a) Overview of Framework Agreements in Health Sector Procurement***

***1 (b) Summary Table of Framework Agreements***

***1(c) Listing of Framework Agreements***

## **Appendix 1(a)**

### **Overview of Framework Agreements in Health Sector Procurement**

#### **Executive Summary**

Framework Agreements are one of the key **Strategic Sourcing Strategies**<sup>1</sup> used by HSE Procurement under its national Portfolio and Category Management approach. HSE currently has 78 National Framework Agreements in place across our 4 major Purchasing Portfolios covering approximately 280 of our 400 significant expenditure categories;

- Medical/Surgical/Pharma (16 National Framework Agreements in place)
- Equipment/Labs/Diagnostics (24 National Framework Agreements in place)
- Hotel Services/Utilities (12 National Framework Agreements in place)
- Professional/Office/ICT (26 National Framework Agreements in place)

While Framework Agreements are used extensively they are not the most appropriate solution for all applications and HSE Procurement also tenders directly for many variations of Contracts e.g. to meet a once-off requirement or to place a draw-down contract for a product or service where a direct tendered contract is more appropriate. HSE has also recently successfully utilised an electronic on-line reverse auction for incontinence products yielding excellent quality and savings.

However, where suitable and applied, Framework Agreements provide the public health service with following important benefits;

- Improved structure and organisation of marketplaces
- Improved responsiveness
- Assured quality suppliers
- Improved competition
- Efficient processing and administration
- Improved management information

<sup>1</sup> Strategic sourcing is an approach to supply chain management that formalizes the way information is gathered and used so that an organization can leverage its consolidated purchasing power to find the best possible values in the marketplace. Strategic sourcing requires analysis of what an organization buys, from whom, at what price and at what volume. Strategic sourcing differs from conventional purchasing because it places emphasis on the entire life-cycle of a product, not just its initial purchase price.

## **Improved structure and organisation of marketplaces,**

This applies to all expenditure categories. This particular example relates to Medical Devices;

Medical device and medical technology product categories are highly innovative and many variations of similar products are constantly coming on the marketplace. All products have to be CE Marked (certifying conformance to essential safety standards) however in the past we had experience of agencies or distributors importing equipment or appliances, selling some units and then dropping the agency because it was not profitable for them. This caused problems in hospitals and in community care services because spare parts and qualified service engineers were often difficult to source for this equipment

Framework Agreements enable the Health Service to structure and organise the marketplace to ensure competitiveness, continuity of supply of parts and servicing and geographic coverage across the country. This is achieved by limiting the number of suppliers appointed to the Framework Agreement to ensure that each company has a good chance of securing a viable amount of business to stay committed and competitive.

## **Improved responsiveness**

The Health Service has unique requirements and often has to act quickly to put contracts in place for essential supplies or services. The standard timeframes under Procurement Rules do not always facilitate the level of responsiveness required to deliver safe health services.

Framework Agreements provide for shortened more responsive timeframes for tender submissions (which are received from pre-qualified quality assured suppliers of the products or services)

## **Assured quality suppliers**

Typically HSE appoints enough suppliers to ensure viable and sustainable competition covering all geographic areas in the country. This can mean establishing a single national Lot or multiple geographic Lots to meet the specific requirements.

HSE undertakes rigorous evaluation of candidate suppliers and forms a short-listing and ranking of the best qualified suppliers who are invited onto the Framework Agreement.

## **Improved competition**

Competitiveness under Framework Agreements is greatly improved due to the consistency of dialogue between HSE and suppliers appointed to the Framework Agreements. This involves providing constant feedback on all aspects of the competitiveness of tenders with a view to securing improvements from each appointed supplier at the next mini competition.

An example of this approach has resulted in prices dropping in excess of 50% for equipment e.g. Ultrasound Systems and Endoscopy Scopes. You can see the price dropping in steps following each mini competition.

## **Efficient processing and administration**

Framework Agreements provide for more efficient processing and administration of tender competitions from both a HSE and a Supplier perspective. The documents are standardised and structured to receive comparable submissions enabling efficient collation and evaluation processes for tenders. Suppliers also gain from fully standardised documentation and tender cost schedules – they literally have to update rather than create documents for new tender competitions.

## **Improved management information**

HSE does not have integrated purchasing systems and consequently we lack visibility of purchases both within HSE and across our funded Agencies.

As part of the service level agreement for appointment to Framework Agreements each appointed supplier must provide HSE with management information on a periodic basis. This information spans all purchases by HSE and HSE funded Agencies enabling HSE assure itself that the appropriate price and quality of goods and services are being received and the savings generated from our contracts are being captured on the ground.

<sup>1</sup>**Definition of Framework Agreements** ( extract from E Tenders Website - Guidance on Framework Agreements Document):

The new public sector Directive 2004/18/EC takes on board the definition of framework agreements as set out in Utilities Directives but introduces provisions designed to ensure that they are awarded in an open, transparent and competitive manner. Article 1(5) defines a framework agreement as *‘an agreement between one or more contracting authorities and one or more economic operators, the purpose of which is to establish the terms governing contracts to be awarded during a given period, in particular with regard to price and, where appropriate, the quantity.’* In effect, framework agreements are agreements with suppliers or service providers which set out terms and conditions under which specific purchases can be made during the term of the agreement. Article 32 of Directive 2004/18/EC sets out the conditions and procedures under which agreements must be set up and contracts based on the agreements awarded



## Appendix 1b - Framework Agreements Summary June 2012

Increase in Framework Agreements since July 2011:26		
Portfolio	Jul-11	Jun-12
Equipment Labs and Diagnostics	25	24
Hotel Services and Utilities	9	12
Medical Surgical and Pharma	4	16
Professional ICT and Office	14	26
	<b>52</b>	<b>78</b>

Note: In addition there are currently a further 10 framework agreements in progress

F/A being utilised by HSE but put in place by other agencies		Portfolio Covered Under
F/A for Government/DOF ICT FA for PC's & Laptops		Professional ICT and Office
FA for NPS Framework covering (Stationery, Paper, ICT Consumables)		Professional ICT and Office
F/A for NPS Supply of Electricity		Hotel Services and Utilities
F/A for NPS Supply of Natural Gas to the Irish Public Sector		Hotel Services and Utilities

## Appendix 1c - 2012.06.20 - HSE Procurement Current Framework Listing

Portfolio	HSE Ref	Description	Start	End	Lot
Equipment Labs and Diagnostics	HSE 007/09	FA for Soft Furnishings	01-Feb-10	31-Jan-14	Curtains Blinds Duvet Covers
Equipment Labs and Diagnostics	HSE 010/09	FA for Service Repair & Reconditioning of Flexible & Rigid Invasive Medical Scopes & Associated Equip	01-Jul-09	01-Jul-14	Service, Repair, & Recon of Flexible Scopes Service, Repair, & Recon of Rigid Invasive Scopes
Equipment Labs and Diagnostics	HSE 012/09	FA for Purchase of Flexible & Rigid Invasive Medical Scopes & Associated Equipment	01-Jun-09	30-May-13	Rigid Invasive Medical Scopes & Assoc Equip Flexible Invasive Medical Scopes & Assoc Equip
Equipment Labs and Diagnostics	HSE 019/09	FA for National Ambulance Service, Vehicle & Ancillary Equipment	01-Jun-10	31-May-14	Tyres Specialist Vehicles Vehicle Equipment Response Vehicles Patient Transport Vehicles Vehicle Remounting Emergency Ambulances
Equipment Labs and Diagnostics	HSE 021/09	FA for the Provision of Generic Furniture	01-Dec-09	30-Nov-13	Living Room Furniture Bedroom Furniture Dining Room Furniture Occasional Furniture

## Appendix 1c - 2012.06.20 - HSE Procurement Current Framework Listing

Portfolio	HSE Ref	Description	Start	End	Lot
Equipment Labs and Diagnostics	HSE 035/10	FA for the Provision of Insulin Pump Service	01-Apr-11	31-Mar-15	Insulin Pump Service
Equipment Labs and Diagnostics	HSE 050/08	FA for Medical Surgical Equipment & Storage	27-Feb-09	26-Feb-13	Beds (excluding Mattresses)&Overbed Tables Mattresses for use in Acute Hospitals Stainless Steel Trolleys, Cabinets&Stools Kanban Storage Systems Mobile Utility Trolleys Weighing Scales Trolleys&Couches Ward Type Equipment
Equipment Labs and Diagnostics	HSE 055/12	FA for Ultrasounds	01-Jul-12	30-Jun-16	Obstetric and Gynaecological applications Endo-anal/Prostate Applications General applications Cardiology/Echo Appli with TOE/TEE capabilities
Equipment Labs and Diagnostics	HSE 116/08	FA for Surgical Theatre Instruments for use in Cardiac and Thoracic Surgery	26-Jan-09	25-Jan-13	General Cardiac/Thoracic Instruments Micro Instruments Surgical Instruments used with and Endoscope
Equipment Labs and Diagnostics	HSE 124/09	FA for Laboratory Equipment including General Histopathology Laboratory Equipment & Microscopes, Aphaeresis Machine and Flow Cytometer	01-Jan-10	31-Dec-12	Aphaeresis Machine and Consumables General Histopathology Laboratory Equipment



## Appendix 1c - 2012.06.20 - HSE Procurement Current Framework Listing

Portfolio	HSE Ref	Description	Start	End	Lot
Laboratory Microscopes & Micro Upgrades & access					
Equipment Labs and Diagnostics	HSE 126/11	FA for Surgical Theatre Instruments	04-Aug-11	31-Jul-15	Cardiovascular and Thoracic Surgery Instruments Orthopaedic Surgery Instruments Neuro Surgery Instruments Vascular Surgery Instruments Plastic Surgery Instruments Urology Surgery instruments Obstetrical and Gynaecological Surgery Instruments ENT Surgery Instruments Dental/Maxillofacial Surgery instruments General Surgery Instruments Micro Surgical Instruments Endoscopy Surgery Instruments Ophthalmic Surgery Instruments Paediatric Surgery Instruments
Equipment Labs and Diagnostics	HSE 134/11	FA for Supply of Infusion Devices	18-Jul-11	30-Jun-15	Syringe Pumps & Assoc Fluid Management Software Infusion Pumps and Assoc Fluid Management Software Patient Controlled Analgesia Devices Epidural Pumps Transfusion Devices Blood and Fluid Warming Devices
Equipment Labs and Diagnostics	HSE 135/11	FA for the Supply of Anaesthetic	05-Sep-11	31-Aug-15	Supply of Anaesthetics
Equipment Labs and Diagnostics	HSE 138/08	FA for Perfusion	08-Sep-09	07-Aug-14	

## Appendix 1c - 2012.06.20 - HSE Procurement Current Framework Listing

Portfolio	HSE Ref	Description	Start	End	Lot
					Coronary Graft Flow Measurement Devices Pacemakers Activated Clotting Measuring Devices Intra Aortic Balloon Pumps Heart Lung Machine C/w Data Manag System
Equipment Labs and Diagnostics	HSE 141/08	FA for purchase of Utensil Washers & Macerators	31-Jan-09	30-Jan-13	Utensil Washers Macerators
Equipment Labs and Diagnostics	HSE 148/11	FA for Supply of Patient Telemetry Systems	26-Jul-11	30-Jun-15	Supply of Patient Telemetry Systems
Equipment Labs and Diagnostics	HSE 152/11	FA for Patient Monitoring, Therapeutic and Diagnostic Devices	26-Sep-11	31-Aug-15	Diagnostic Devices Therapeutic Devices Patient Monitoring
Equipment Labs and Diagnostics	HSE 154/08	FA for Purchase of Non Invasive Cardiology Equipment	10-Feb-09	31-Jan-13	Stress Testing Systems Ambulatory Devices ECG Machines
Equipment Labs and Diagnostics	HSE 155/11	FA for the Provision of Laboratory Equipment, Consumables & Services	09-Sep-11	31-Aug-12	Planned Maintenance / Breakdown Repair Services Laboratory Equipment Refrigeration Laboratory Consumables Pipette & Temperature Monitoring/Calibration Validation Services

## Appendix 1c - 2012.06.20 - HSE Procurement Current Framework Listing

Portfolio	HSE Ref	Description	Start	End	Lot
Equipment Labs and Diagnostics	HSE 164/11	FA for Beds & Mattresses	01-Sep-11	31-Aug-14	Manual Profiling Beds Electric Profiling Beds Dynamic Mattress System (Rental) Dynamic Mattress System (Purchase) Mattress (Standard Foam)
Equipment Labs and Diagnostics	HSE 172/11	FA for the purchase of Theatre Equipment	01-Sep-11	31-Aug-15	Equipment to facilitate Patient Transfer Patient Positioning Devices Scales for Surgical Swabs Patient Hearing Devices Surgical Microscopes Integrated Theatre Systems Surgical Lights & Pendants Electro Surgical Equipment Theatre Operating Tables&Operating Accessories Dispensers Mobile Surgical Lights
Equipment Labs and Diagnostics	HSE 179/11	FA for the Supply of Neo Natal Equipment	01-Sep-11	31-Aug-15	Baby Positioning Devices Baby Pod Educational Equipment Baby Cooling Devices Ophthalmic & ENT Equipment Cots & Bassinette Phototherapy Devices Ventilation Devices

## Appendix 1c - 2012.06.20 - HSE Procurement Current Framework Listing

Portfolio	HSE Ref	Description	Start	End	Lot
					Incubators Therapy Devices Apnoea Alarms
Equipment Labs and Diagnostics	HSE 183/11	FA for Diagnostic Imaging Equipment	01-Mar-12	28-Feb-16	Interventional Units General Radiographic Cross Sectional Imaging & Nuclear Med Protective Garments & Hangers Bone Densitometers Imaging & Hard Copy Devices
Equipment Labs and Diagnostics	HSE 197/09	FA for the Purchase of Electrophysiology Equipment	01-Apr-10	31-Mar-14	Electrophysiology Cardiac Stimulator Electrophysiology Recording System Electrophysiology Lesion Generator Electrophysiology Mapping System
Hotel Services and Utilities	HSE 021/10	FA for Dairy Products	31-Jul-10	30-Jun-14	Cream Milk Yogurts Butter/Dairy Spreads Cheese
Hotel Services and Utilities	HSE 048/10	FA for Provision and Supply of Dried Goods/Ambient Product	01-Sep-10	31-Aug-14	Tinned Vegetables General Dried Goods Health Foods Bakery Beverages (Hot & Cold)

## Appendix 1c - 2012.06.20 - HSE Procurement Current Framework Listing

Portfolio	HSE Ref	Description	Start	End	Lot
					Juices Baby Food Tinned Fish Soups Tinned Fruit Sauces Salt, Spices & Herbs Pasta & Grains Cereals & Convenience Biscuits Preserves Deserts Sugar & Sweeteners
Hotel Services and Utilities	HSE 056/09	FA for Supply of Electricity	27-Aug-09	26-Aug-13	Electricity
Hotel Services and Utilities	HSE 094/10	FA for Maintain/Service Fire Alarms & Emergency Lighting Systems (may include small installations)	01-Jan-11	31-Dec-14	Maintain/Service Fire Alarm Systems & Emg Lighting
Hotel Services and Utilities	HSE 11/11	FA for Waste Services (excluding Risk Waste)	04-Jul-11	03-Jul-15	West South Dublin North East Dublin Mid-Leinster
Hotel Services and Utilities	HSE 114/10	FA for the provision and supply of Janitorial Cleaning Products	01-Jan-11	31-Dec-14	Household Toiletries Industrial & Household Cleaning Products Decontamination Products Machine Dishwashing Products & Systems

## Appendix 1c - 2012.06.20 - HSE Procurement Current Framework Listing

Portfolio	HSE Ref	Description	Start	End	Lot
					Laundry Cleaning Products Janitorial Hardware & Trolley Systems
Hotel Services and Utilities	HSE 115/10	FA for the provision and supply of Janitorial Disposable Products	01-Feb-11	31-Jan-15	Catering Disposable Products Healthcare Risk Waste Bags Domestic Refuse Bags Washroom & Paper Hygiene Prod & Systems
Hotel Services and Utilities	HSE 15/11	FA for Disposable Containment Continence Products (Adult & Children)	01-Sep-11	31-Aug-15	Stress Pads Adult All in One Disposable Pads Adult Belted Pads Disposable Sheets Shaped Pads Basic Absorption Pads Stress Pads for Men Stretch/Net Pants for Adult Pull Ups Adults Disposable Children Nappies Children Pull Ups
Hotel Services and Utilities	HSE 16/11	FA for the Provision and Supply of Frozen Foods	01-Sep-11	31-Aug-15	Frozen Poultry Products Frozen Potato Products Frozen Seafood Products Frozen Meat Products Frozen Icecream Products Frozen Breads/Pastries Frozen Dessert Products Frozen Savoury/Snacks

## Appendix 1c - 2012.06.20 - HSE Procurement Current Framework Listing

Portfolio	HSE Ref	Description	Start	End	Lot
					Frozen Vegetables
Hotel Services and Utilities	HSE 20/11	FA for Provision & Supply of Bread & Bread Products	01-Dec-11	30-Nov-15	Bread & Bread Products
Hotel Services and Utilities	SS/00001/10/12	NPS FA for Supply of Electricity to the Irish Public Sector			Supply of Electricity
Hotel Services and Utilities	SS/002/10	NPS FA for Supply of Natural Gas to the Irish Public Sector			Natural Gas
Medical Surgical and Pharma	HSE 016/09	FA for Dialysis Equipment & Consumables	02-Apr-09	01-Apr-13	Renal Dialysis Consumables including Dialysers, C Dialysis Machines Patient Trolleys/Beds
Medical Surgical and Pharma	HSE 041/12	FA for Fracture Management Products	13-Aug-12	12-Aug-16	Patient Mobility & Flexibility Orthotics - Upper Extremity Footwear Lymphedema & Patient Therapy Casting Tape & P.O.P Cast/Splinting Accessories Orthotics - Lower Extremity
Medical Surgical and Pharma	HSE 091/09	FA for Laparoscopic and Endomechanic Equipment	01-Oct-09	30-Sep-13	Laparoscopic Accessories Endomechanical Skin Stapling Devices Laparoscopic Disposable Instruments Trocars/Port Disposable Laparoscopic Stapling Devices

## Appendix 1c - 2012.06.20 - HSE Procurement Current Framework Listing

Portfolio	HSE Ref	Description	Start	End	Lot
					Laparoscopic,Trocar/Port items Vessel Cutting/Sealant Instruments Stapler for Gastro Intest & Conlorectal Anastomosi Open Stapling Devices
Medical Surgical and Pharma	HSE 100/11	FA for the Provision, supply and Support of Cardiology Products	01-Jan-12	31-Dec-15	Interventional Cardiology Accessories & Associated Products Implantable Cardiac Devices
Medical Surgical and Pharma	HSE 129/11	FA for the Supply of Medical Gloves	01-Aug-11	31-Aug-15	Nitrile, Exam, Powder Free, Non Sterile Latex Free, Surgeon, Powder Free Sterile Latex, Surgeon, Powder Free, Sterile Nitrile, Exam, Powder Free, Sterile Latex, Exam, Powder Free, Sterile Latex, Exam, Powder Free, Non Sterile
Medical Surgical and Pharma	HSE 145/10	FA for Dental Products (Consumables & Equipment)	01-Apr-11	30-Mar-15	Supply of Dental Consumables Supply and Maintenance of Dental Equipment
Medical Surgical and Pharma	HSE 146/11	FA for Aids & Appliances	04-Nov-11	31-Oct-15	Wheelchairs & Accessories Aids to Daily Living Patient Seating Therapy Equipment Beds & Accessories Patient Worn Devices Bathroom/Toilet Aids Hoists & Slings



## Appendix 1c - 2012.06.20 - HSE Procurement Current Framework Listing

Portfolio	HSE Ref	Description	Start	End	Lot
					Crutches Walking Aids & Accessories Therapy Products Standing Frames Patient Handling/Moving
Medical Surgical and Pharma	HSE 150/07 (2)	FA for Advance Purchasing Agreement for the supply of Human Pandemic Influenza Vaccines			Pandemic Influenza Vaccine
Medical Surgical and Pharma	HSE 159/11	FA for the provision of Temperature Controlled Supply Chain Management Services	01-Sep-11	30-Aug-15	TCSCM Service - Vaccines(Pandemic Response) (B) TCSCM Service - Vaccines (Routine) TCSCM Service - Blood Products(Healthcare Del Org) TCSCM Service - Patient Home TCSCM Service - Other Products
Medical Surgical and Pharma	HSE 168/11	FA for Laboratory Equipment	11-Oct-11	30-Sep-15	Microbiology Other Immunology Blood Transfusion Haematology Histology & Cytology Immunoassay Biochemistry
Medical Surgical and Pharma	HSE 170/11	FA for Supply of Wound Management Products to HSE	01-May-12	30-Apr-16	Bandages & Adhesives Elastic Hosiery New/Innovative & Emerging Technologies in last 3yr

## Appendix 1c - 2012.06.20 - HSE Procurement Current Framework Listing

Portfolio	HSE Ref	Description	Start	End	Lot
Medical Surgical and Pharma	HSE 174/08	FA to Supply Various Vaccines Products to HSE	13-Mar-09	12-Mar-13	Various Lots
Medical Surgical and Pharma	HSE 181/11	FA for Surgical Attire	01-Jan-12	31-Dec-15	Surgical Attire - Standard Masks Surgical Attire - Respirator Masks Surgical Attire - Suits & Gowns Surgical Attire - Headwear & Eye Wear
Medical Surgical and Pharma	HSE 182/11	FA for Sterile Drapes - Packs	01-Mar-12	28-Feb-16	Minor Procedure Packs Single Drapes Standard Packs Drape Packs
Medical Surgical and Pharma	HSE 246/11	FA for Supply & Support of Disposable Urology/Ostomy Products	01-Jul-12	30-Jun-16	Ostomy Appliances Ostomy Accessories Stents and Guidewires Catheters and Sheaths Urine Measuring Systems
Medical Surgical and Pharma	HSE 262/11	FA for Negative Pressure Wound Therapy & Innovative Devices	11-Jun-12	10-Jun-16	Negative Pressure Wound Therapy - Machines New and Innovative Technology
Professional ICT and Office		FA for Government/DOF ICT FA for PC's & Laptops			Various Lots
Professional ICT and Office	HSE 005/10	FA for the Purchase of Digital Dictation / Voice Recognition System	05-Jul-10	30-Jun-14	Purchase of Digital Dictation / Voice Recognition

## Appendix 1c - 2012.06.20 - HSE Procurement Current Framework Listing

Portfolio	HSE Ref	Description	Start	End	Lot
Professional ICT and Office	HSE 016/10	FA for Managed Services for Aids & Appliances	09-Jun-10	31-May-14	Decontamination Maintenance, Repair & Refurbishment Appliance ID Presentation Asset Management - Recording/Tracking Disposal Customer Service Logistics & Transport
Professional ICT and Office	HSE 041/09	FA for the Provision of Consultancy Services to Support Health Service Configuration and Delivery	01-Mar-10	28-Feb-14	Various Lots
Professional ICT and Office	HSE 060/10	Restricted FA for Electronic Document & Record Management System	01-Nov-11	31-Oct-15	Electronic Document & Record Management System
Professional ICT and Office	HSE 097/10	FA for Provision of Newborn Hearing Screening to HSE Acute Hospital Site (with initial award)	01-Jan-11	31-Dec-14	Newborn Hearing Screening
Professional ICT and Office	HSE 104/08	FA for Process Audit	20-Dec-09	19-Dec-13	NPRO NIMIS
Professional ICT and Office	HSE 104/09	FA for Intensive Care Clinical Info Systems	01-Sep-09	01-Sep-14	Clinical Info System
Professional ICT and Office	HSE 111/08	FA for Sap Support Services	12-Nov-09	31-Oct-12	Basis Support All Locations - IBM CRS (Shared Services, Dublin) - BearingPoint HSE Shared Services Dublin - SMX Consulting HSE Dublin Mid Leinster - IBM General Support All Locations

## Appendix 1c - 2012.06.20 - HSE Procurement Current Framework Listing

Portfolio	HSE Ref	Description	Start	End	Lot
HSE Dublin North East - BearingPoint					
Professional ICT and Office	HSE 127/11	FA for Provision of Healthcare Laundry/Linen Service incl Sterile Linen and Scrubs	13-Dec-11	30-Nov-15	Doctor White Coats Drop & Collect Drop & Collection Linen Services Personnal Laundry Doctor White Coats Managed Managed Linen Services Scrubs & Theatre Wear
Professional ICT and Office	HSE 134/07	FA for Supply of ICT support services to the Health Protection Surveillance Centre(HPSC)	01-Apr-08	31-Mar-12	Supply of ICT Support Services to HPSC
Professional ICT and Office	HSE 139/11	FA for Facilities Management	01-Sep-11	31-Aug-15	Security Services Cleaning Services - Non Clinical Locations Non Clinical Labour Services Cleaning Services - Clinical Locations Catering Services
Professional ICT and Office	HSE 143/11	FA for Patient Transport Services (Ambulance Services)	01-Nov-11	31-Oct-14	Patient Transport Services
Professional ICT and Office	HSE 144/11	FA for the Provision of Furniture and Office Layout/design for Healthcare Settings and Office Accommodation at HSE	01-Oct-11	30-Sep-15	Provision of the design & layout services Miscellaneous and Occasional Furniture Canteen Furniture General Office Furniture Child Furniture (in various sizes) Work Place Chairs

## Appendix 1c - 2012.06.20 - HSE Procurement Current Framework Listing

Portfolio	HSE Ref	Description	Start	End	Lot
					Beam seats / Waiting Room Seating
Professional ICT and Office	HSE 169/09	FA for Provision of Advertising & Media Buying Services to Support the HSE	01-Jan-11	31-Dec-13	Recruitment Advertising Advertising/Social Marketing Media Buying/Planning Services
Professional ICT and Office	HSE 177/11	FA for Personnel Placement & Supply Services for HSE	08-Sep-11	31-Aug-15	Source Senior Interim Managers Source and/or source&select Senior Management
Professional ICT and Office	HSE 179/10	FA for Provision of a Managed Service for Community Nursing Units (CNU's)	01-Aug-11	31-Jul-18	
Professional ICT and Office	HSE 180/10	FA for Supply of Data Communications Equipment to the HSE	01-Jun-11	31-May-15	LAN Switches Routers Wireless Equipment
Professional ICT and Office	HSE 193/11	FA for Server Hardware & Network Attached Storage for HSE	01-Dec-11	30-Nov-15	Network Attached Storage Servers
Professional ICT and Office	HSE 196/11	FA for Supply/Upgrade of PBX Equipment to HSE	01-May-12	30-Apr-16	PBX Systems of over 250 Extensions PBX Systems of 51-250 Extensions PBX Systems of 1-50 Extensions
Professional ICT and Office	HSE 211/11	FA for Storage Attached Network (SAN) for HSE	01-Dec-11	30-Nov-15	FA for Storage Attached Network (SAN) for HSE
Professional ICT and Office	HSE 219/07	FA for Medical Locum Agency	01-Jun-09	30-May-13	NCHDs 2 weeks to 3 months Consultants & NCHD short term nationwide(0-2wks)

## Appendix 1c - 2012.06.20 - HSE Procurement Current Framework Listing

Portfolio	HSE Ref	Description	Start	End	Lot
Consultants Medium Term nationwide(2wks-3mths)					
Professional ICT and Office	HSE 228/11	Restricted FA for Insurance Services to the HSE	01-May-12	30-Apr-15	Directors & Officers Liability Professional Indemnity Engineering Computer Marine Travel Personal Accident Specified All Risks Fidelity Guarantee Money Business Interruption Combined Property Other
Professional ICT and Office	HSE 245/11	FA for External Consultancy Services in respect of Procurement Related Activities in the HSE	20-Feb-12	20-Feb-16	Procurement Related Activities in the HSE
Professional ICT and Office	HSE 069/10	FA for Enhanced Homecare	01-Jul-12	30-Jun-14	Lots by LHO Area
Professional ICT and Office		FA for NPS Framework covering (Stationery, Paper, ICT Consumables)			Stationery Paper ICT Consumables

# **HSE Procurement**

## **Appendix II**

***Extract from Service Level Agreement  
Section 38 and 39 Effective 2012***

## **Appendix II Extract from Service Level Agreement for Section 38 and 39 Effective 2012**

- 7.4 The Executive is statutorily required to be accountable for expenditure on health and personal social services and the Provider acknowledges that value for money in service delivery must be ensured.
- 7.5 The Provider will use its best endeavours to drive, deliver and report value for money in its use of the Funding and in the delivery of Services in a manner that maximises effectiveness and outcomes in the use of public funds and will co-operate and collaborate with the Executive in the achievement of value for money.
- 7.6 In collaborating with the Executive in achieving value for money the Provider will comply with applicable procurement initiatives of the Executive (as determined by the Executive). To the extent applicable or appropriate, the Executive will be entitled to avail of the Provider's procurement initiatives having regard to this Arrangement.
- 7.7 The Executive may direct the Provider to procure, on behalf of the Executive, such additional services or supplies as may be notified by the Executive in advance in writing to the Provider and that such additional services or supplies may be for the benefit of Executive or any member of the HSE Group. In this regard the Provider undertakes to do all such things as may be necessary to give effect to procuring such supplies/service for the benefit of the Executive or a member of the HSE Group.



# **HSE Procurement**

## **Appendix III**

### ***List of Mini Competitions***

## Appendix III - Mini Competitions in place since July 2011

Year	Portfolio	Process	HSE Ref	TSAR Description	Supplier	Award Value
2011	MSP	MC-FRM	HSE 114/11	Mini Competition for Haemodialysis Equip & Consumables for HSE West and Hospitals DML & DNE	Multi Supplier - Detail Available	17,971,721.00
2011	HSU	MC-FRM	HSE 25/11	Mini Competition for the provision & supply of disposable containment continence products to HSE West	Multi Supplier - Detail Available	11,657,244.00
2011	MSP	MC-FRM	HSE 255/11	Mini Competition to Supply Medical Nitrile Examination Gloves to HSE	Multi Supplier - Detail Available	4,937,013.00
2011	HSU	MC-FRM	HSE 19/11	Mini Competiton to maintain/service fire alarm systems & emergency lighting systems for HSE West	Multi Supplier - Detail Available	830,788.00
2011	HSU	MC-FRM	HSE 024/11	Mini Competition for provision and supply of Janitorial Cleaning Products in Midlands Area (Longford, Westmeath, Laois, Offaly)	Multi Supplier - Detail Available	1,086,257.00
2011	HSU	MC-FRM	HSE 07/11	Mini-competition for the provision and supply of Janitorial Cleaning Products HSE Mid West	Multi Supplier - Detail Available	526,179.00
2011	PICTO	MC-FRM	HSE 138/11	Mini Competition for Aids & Appliances		2,780,655.00
2011	HSU	MC-FRM	HSE 17/2011	Mini-competition for the provision and supply of Ambient/ Dry products in South and South East Groups	Multi Supplier - Detail Available	3,732,732.00
2011	HSU	MC-FRM	HSE 18/11	Mini Competition for maintain/service fire alarm systems & emergency lighting systems for regions in HSE DML	Multi Supplier - Detail Available	830,816.00
2011	MSP	MC-FRM	HSE 149/11	Mini Competition for Dental Consumables to the HSE DML and DNE	Multi Supplier - Detail Available	1,525,552.00
2011	MSP	MC-FRM	HSE 145/11	Mini Competition for Dental Equipment (FA HSE 145/10)	Multi Supplier - Detail Available	2,200,000.00
2011	MSP	MC-FRM	HSE 188/11	Mini Competition for Hepatitis B Adult Recombinant Vaccine Adsorbed (FA 174/08)	GlaxoSmithKline (Ireland) Ltd	635,250.00
2011	MSP	MC-FRM	HSE 189/11	Mini Competition for Haemophilus Influenza Type B Conjugate Vaccine HIB (FA 174/08)	GlaxoSmithKline (Ireland) Ltd	1,132,560.00
2011	MSP	MC-FRM	HSE 131/11	Mini-Competition for the Supply of Diphtheria, Tetanus, Pertussis (acellular component) Vaccine (adsorbed, reduced antigen (s) content	GlaxoSmithKline (Ireland) Ltd	1,548,800.00

## Appendix III - Mini Competitions in place since July 2011

Year	Portfolio	Process	HSE Ref	TSAR_Description	Supplier	Award Value
2011	ELD	MC-FRM	HSE 150/11 Lot 2	Mini Competition for Cardiac Catheterisation Laboratory and Gamma Camera(Lot 2)	GE Healthcare	338,485.00
2011	ELD	MC-FRM	HSE 197/11 (Lot 5)	Mini Competition to Supply, Deliver & Commission Stainless Steel Trolleys, Cabinets and Stools (Lot 5)		0.00
2011	ELD	MC-FRM	HSE 197/11 (Lot 7)	Mini Competition to Supply, Deliver & Commission Utility Trolleys (Lot 7)		0.00
2011	ELD	MC-FRM	HSE 240/11 (Lot3)	Mini Competition for Supply, Deliver & Commission Trolleys & Couches (Lot 3)	Multi Supplier - Detail Available	0.00
2011	ELD	MC-FRM	HSE 197/11 (Lot4)	Mini Competition for Supply, Deliver & Commission Ward Type Equipment (Lot 4)	Multi Supplier - Detail Available	0.00
2011	PICTO	MC-FRM	HSE 239/11	Process Audit for Procurement Process for the provision of Renal Satellite Units for DNE and DML	Davis Langdon PKS	1,850.00
2011	PICTO	MC-FRM	HSE 119/11	Mini Competition for SAP HR Systems	Multi Supplier - Detail Available	237,034.00
2011	MSP	MC-FRM	HSE 190/11	Mini Competition for Meningococcal Group C Conjugate Vaccine (FA 174/08)	Novartis Ltd	3,600,960.00
2012	HSU	MC-FRM	HSE 27/11	Mini Competition For the provision & Supply of Disposable Containment Contenance Products (Adult & Children) to the HSE Dublin North East and Dublin Mid Leinster	Ontex	30,129,338.00
2012	HSU	MC-FRM	HSE 01/2012	Mini Competition for Ambient - Dry Products in DNE and DML	Multi Supplier - Detail Available	6,532,779.00
2012	MSP	MC-FRM	HSE 225/11	Mini Competition for "Provision of Temperature Controlled Supply Chain Management Services"	TCP/UDD Ltd	3,971,050.00
2012	MSP	MC-FRM	HSE 017/12	Mini Competition for Diphtheria Tetanus acellular Pertussis IPV (4 in 1)	GlaxoSmithKline (Ireland) Ltd	2,860,488.00
2012	HSU	MC-FRM	SS/0001/10/12 - Lot 11	Mini Competition for Lot 11 LEU from NPS Tender for Electricity	Airtricity	15,384,883.00
2012	ELD	MC-FRM	HSE 150/11 Lot 1	Mini Competition for Cardiac Catheterisation Laboratory and Gamma Camera(Lot 1)	GE Healthcare	1,006,025.00
2012	PICTO	MC-FRM	HSE 193/11 Lot 1	Mini Competition for Server Hardware for HSE (FA 193/11)	BT Communications Ireland Ltd	1,032,850.00
2012	MSP	MC-FRM	HSE 003/12	Mini Competition for Dental Consumables for HSE South	Promed	362,142.00

## Appendix III - Mini Competitions in place since July 2011

Year	Portfolio	Process	HSE Ref	TSAR_Description	Supplier	Award Value
2012	ELD	MC-FRM	HSE 233/11	Blood Gas Analysers for Connolly Memorial Hospital, Dublin & St. Luke's Hospital, Kilkenny	Multi Supplier - Detail Available	142,239.00
2012	PICTO	MC-FRM	HSE 214/11	Mini Competition for Implementation of Phase 2 of Endoscopy Reporting System in 12 additional locations	Manitex	848,234.00
2012	ELD	MC-FRM	HSE 206/11	Mini Competition for MRI and CT for Cork University Hospital	GE Healthcare	2,795,312.00
2012	HSU	MC-FRM	SS/0001/10/12 - Lot 3	Mini Competition for Lot 3 LVMD from NPS Tender for Electricity	Airtricity	9,532,244.00
2012	HSU	MC-FRM	SS/0001/10/12 - Lot 1	Mini Competition for Lot 1 LVMD from NPS Tender for Electricity	Airtricity	1,667,619.00
2012	HSU	MC-FRM	HSE 02/2012	Mini Competition for Provision and Supply of Bread and Bread Products	Multi Supplier - Detail Available	3,366,974.00
2012	HSU	MC-FRM	HSE 30/11	Mini Competition for Supply of Natural Gas to the HSE (West)	Multi Supplier - Detail Available	3,362,553.00
2012	HSU	MC-FRM	SS/0001/10/12 - Lot 5	Mini Competition for Lot 5 GPNS from NPS Tender for Electricity	Airtricity	348,124.00
2012	HSU	MC-FRM	SS/0001/10/12 - Lot 6	Mini Competition for Lot 6 GPNS from NPS Tender for Electricity	Airtricity	369,130.00
2012	HSU	MC-FRM	SS/0001/10/12 - Lot 7	Mini Competition for Lot 7 GP from NPS Tender for Electricity	Airtricity	120,722.00
2012	HSU	MC-FRM	SS/0001/10/12 - Lot 4	Mini Competition for Lot 4 GPNS from NPS Tender for Electricity	Electric Ireland	100,912.00
2012	MSP	MC-FRM	HSE 186/11	Mini Competition for BCG Vaccine (FA 174/08)	SSI	407,007.00
2012	HSU	MC-FRM	SS/0001/10/12 - Lot 9	Mini Competition for Lot 9 GP(NS) from NPS Tender for Electricity	Electric Ireland	80,905.00
2012	HSU	MC-FRM	SS/0001/10/12 - Lot 8	Mini Competition for Lot 8 G from NPS Tender for Electricity	Airtricity	42,609.00
2012	HSU	MC-FRM	SS/0001/10/12 - Lot 2	Mini Competition for Lot 2 LVMD from NPS Tender for Electricity	Airtricity	180,650.00
2012	HSU	MC-FRM	SS/0001/10/12 - Lot 10	Mini Competition for Lot 10 Domestic from NPS Tender for Electricity	Energia	4,064.00
2012	MSP	MC-FRM	HSE 018/12	Mini Competition for Hep B Recombinant Paediatric Vaccine	Multi Supplier - Detail Available	167,815.00
2012	MSP	MC-FRM	HSE 020/12	Mini Competition for Human Influenza Vaccine	Sanofi	2,163,750.00
2012	MSP	MC-FRM	HSE 019/12	Mini Competition for Hep A+ Hep B adult	GlaxoSmithKline (Ireland) Ltd	487,843.00
2012	PICTO	MC-FRM		Mini Competition for Electronic Record & Document Storage Management System for HR	Canon Ireland Ltd	296,349.00

## Appendix III - Mini Competitions in place since July 2011

Year	Portfolio	Process	HSE Ref	TSAR_Description	Supplier	Award Value
2012	PICTO	MC-FRM	HSE 242/11	Mini-competition for the Provision of Newborn Hearing Screening Services with initial award for HSE Dublin Mid-Leinster followed by HSE Dublin North East and HSE West	Northgate Information Solutions UK Ltd	8,295,073.00

# **HSE Procurement**

## **Appendix IV**

***HSE Procurement Business Plan Progress Report on  
€50m Cost Reduction Target on 2012 Service Plan***

**Attached under Separate Cover**

# **Appendix V**

***Department of Finance Circular 40/2002***

***HSE Policy & Procedure on Reporting  
on Contracts Awarded  
without a Competitive Process***

# Reporting on Contracts Awarded without a Competitive Process Department of Finance

## Circular 40/2002

### Policy

HSE's Procurement Policy promotes the competitive process as a means of achieving value for money and regulatory compliance.

Department of Finance Circular 40/02 requires HSE to complete an Annual Report (signed off by the Accounting Officer) in respect of contracts above €25,000 which have been awarded without a competitive process.

To comply with Department of Finance Circular 40/02 the following procedure applies.

### Procedure

All procurements (>€25,000) which HSE **proposes** to award without a competitive process should be reviewed by an appropriately senior officer who is not part of the procurement process, **before award**.

Details of all procurement contracts (>€25,000) awarded without a competitive process must be emailed, before year end, to: HSE Procurement (Anne.Colman1@hse.ie).

This notification must detail:

- Subject Matter of Contract / Purchase
- Date of Award
- Expiry Date
- Total Value
- Supplier Details
- Reasons for not having a Competitive Process\*
- Name of Authorising Officer

\*Note: Deviation from normal competitive procedures is only permitted in exceptional circumstances, such as:

- Urgency
- Proprietary Materials
- Additional Deliveries
- Bargain Purchases
- Confidential Contracts
- Statutory Type Purchases



Use of exceptional circumstances does not permit a departure from EU Procurement

### **Reference Documents**

1. HSE Procurement Policy (Currently being reviewed)
2. Public Procurement Guidelines, Competitive Process 2004
3. European Communities (Award of Public Authorities' Contracts) Regulations 2006
4. Public Procurement Directive 2004/18/EC
5. National Financial Regulations

The above documents are available on HSEnet.